# THE CONCEPT OF ECONOMIC-MANAGERIAL GOODWILL: INTERNATIONAL BIBLIOGRAPHIC RESEARCH

Ivana Podhorska<sup>1,a,\*</sup>, Svitlana Bilan<sup>2,b</sup>, and Catalin Ionita<sup>3,c</sup>

<sup>1</sup>University of Zilina, Faculty of Operation and Economics of Transport and Communications, Department of Economics, Univerzitna 1, 010 26 Zilina

<sup>2</sup>Rzeszów University of Technology, al. Powstańców Warszawy 12, 35-959 Rzeszów, Poland
<sup>3</sup>Doctoral School in Management, National School of Political and Administrative Studies, Bucharest, Romania

<sup>a</sup>ivana.podhorska@fpedas.uniza.sk, <sup>b</sup>s.bilan@prz.edu.pl, <sup>c</sup>catalin.ionita@facultateademanagement.ro \*Corresponding author

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#### **Abstract:**

Research background: The concept of goodwill has been a major economic problem for over 200 years. Goodwill creation and quantification is interdisciplinary, for example, in accounting, economics, and marketing. Goodwill is an intangible asset associated with the purchase of a company. Specifically, goodwill is the portion of the purchase price that is higher than the sum of the net fair value of all assets purchased in the acquisition and the liabilities assumed in the process. The value of a company's brand name, robust customer base, good customer relations, commendable employee relations, and proprietary technology represent a few reasons why goodwill exists.

*Purpose*: Broadly, the value of company goodwill increases the company's overall market value. In both economic theory and practice, this situation can arise where there is a difference between the company's market value and book value. Any debate about goodwill is reasonable because the origin of goodwill can be defined, but an interpretation of its value is always a challenge.

*Methods:* This study analyses scientific three databases, namely Web of Science, Scopus, and Social Science Research Network, applying descriptive statistics and science maps. In addition, the study provides a holistic overview of the historical development of the concept of goodwill from 1842 to the present.

*Findings and value-added:* The study works with VOSviewer software. The results provide a holistic overview of the evolution of the concept of goodwill in the scientific community and demonstrate its significant role in the world of science from 1842 to the present.

**Keywords:** goodwill, literature review, VosViewer, descriptive statistics, science maps

JEL Classification: G3, G32, G34

#### 1. Introduction

In the literature, there are many definitions of intangibles assets. According to Mooney (2008), Siegel and Shim (2000) and Andrews and De Serres (2012), intangible assets have no physical substance and represent a right granted by the government or by another company. Also, Augier and Teece (2005) define intangible assets as non-current assets and different from tangible (physical) assets because they are used by one party, their transfer costs are hard to calibrate, their property rights are limited, and the enforcement of property rights is relatively difficult (Ocak and Fındık, 2019).

According to Gardberg, (2006) and Wyatt (2005) there are many types of intangible assets such as patents, copyright, trademarks, design, mineral exploration, brand, software, formula, trade secrets, capitalized research and development, databases, domain, human capital, motion pictures, consumer lists, customer loyalty, licenses, market share, marketing rights and goodwill. According to Ionita and Dinu (2021), intangible assets should be identifiable, should be controlled by the firm, and should provide future economic benefits to the firm, and the cost of intangible assets can be measured reliably if firms report these kinds of items as an asset.

Company goodwill represents an actual topic that includes details such as company reputation, image, prestige, or brand. Goodwill may affect company relationships with partners, such as customers, suppliers, financial institutions, and the general public (Corbae and D'Ersamo, 2021). Research is mainly focused on goodwill that is generated internally, which meaning and quantification still represent a managerial challenge, because it may content any items, tangible and intangible character which add the value to company. In contrast, purchased goodwill is a term recognized in accounting and represents a part of the purchase price a company pays to acquire another. Specifically, goodwill is greater than the net fair value of its assets. At the same time, its value must be identified separately. Below, we will discuss the term 'Goodwill'. (Gupta and Van Nieuwerburgh, 2021; Janoskova and Kral, 2019).

The earliest known commercial use of 'goodwill' was in 1571, although the notion it conveys is probably much older. However, when Francis read a paper on goodwill to the Chartered Accountants' Students' Society of Edinburgh in 1891, he felt the need to preface his remarks on valuation with an apology. He regretted his inability to quote any authority on the subject. He was unaware of any previous writings on goodwill valuation. The earlier writings on goodwill concentrated on legal aspects, particularly the protection of attendant property rights. If anyone had considered the impact of different factors on price and how goodwill may be valued in the absence of direct evidence of a market transaction, his opinion seems to have remained unpublished. (More, 1891) Twenty-three years after the appearance of More's paper, P. D. Leake (1921) first published his view on the valuation of goodwill in a paper read to the Leicester Chartered Accountants' Students' Society. During the intervening period, however, the subject seems to have aroused considerable interest, and several writings included a discussion on it. Several factors have contributed to this surge of interest. An increasing number of accountants joined professional societies, many of which had been founded in the decade or so before 1891 (Leake, 1921). There followed more organised opportunities for exchanging ideas within the profession and a greater concern for the attainment of acceptable standards of performance in professional duties. Consequently, the number of writings on accounting grew in number. (Andersson et al., 2021)

The main aim of this study is to provide a historical review of scientific literature dealing with the concept of goodwill from 1842 to the present. This study analyses scientific databases – Web of Science, Scopus, and Social Science Research Network. The study methods include descriptive statistics and science maps. VOSviewer software is applied to extract data. The

results provide a holistic view of the evolution of the issue of goodwill in the scientific community and demonstrate its significant role in the world of science.

#### 2. Literature review

The first accounting paper dealing with goodwill 'Law and Practice in Connection with Goodwill' was published in 1884 by W. Harris in journal 'The Accountants' Students Journal' Subsequently, a number of other papers were published within a short time, for example, 'Goodwill' was published by J. H. Bourn in 1888; 'Goodwill' by F. More was published in 1891, and 'Goodwill and Its Treatment in Accounts' by L. R. Dicksee was published in 1897; in 1898, E. Guthrie published his paper on 'Goodwill'. During the same time, several papers and studies on the concept of goodwill were also published in non-English speaking countries such as Germany and France entitled 'Kundschaft', 'Clientèle', and 'Renommée' (Bhandari and McGrattan, 2021).

Earlier, the issue of company goodwill was developed in two directions: legal and economic. The legal direction was among the first of these.

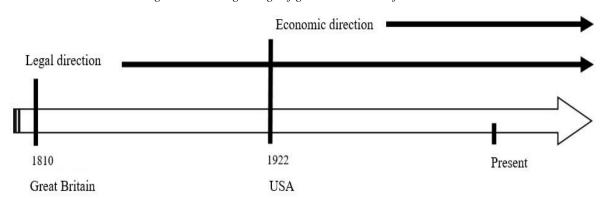


Figure 1: The beginnings of goodwill in scientific literature

Source: Processed by authors

In 1842, Lord Eldon, a pioneer in the area of legal direction, described company goodwill as follows: 'Company goodwill, which is the subject of supply and demand, is the probability that old customers come back to old places, nothing more...'

In 1901, Lord Macnaghten, Inland Revenue Commissioners (IRC) vs. Muller and Co's Margarine Ltd., described company goodwill: 'What is goodwill? It is something very simple to describe and very difficult for definition, on the other hand. Goodwill is the benefit of a company's reputation and business relationships' (Bhandari and McGrattan, 2021).

The second, economic direction, had a different view of company goodwill. In 1922, W. A. Paton, founder of journal, 'The Accounting Review', defined company goodwill in 'Ronald Press': 'goodwill is an intangible asset and its value represents the difference between the total value of company and the sum of its tangible assets. Goodwill is a company's ability to create abnormal earnings' (Valaskova et al., 2018).

Yang (1927) defined goodwill in this study 'Goodwill and Other Intangible Assets' as follows: 'company goodwill is the sum of the present value of the future expected income of the incumbent company which the newly established company would not be able to achieve'.

In 1968, Catlett et al. published their research 'Accounting Research Study No. 10', where they defined goodwill as 'abnormal income capacity' (Ahsan et al., 2021).

In 1980, Canadian economist Edward Stamp published the study 'Corporate Reporting: Its Future Evolution', where he noted 'The problem of accounting for goodwill, especially

internally generated, is probably the most entangled accounting issue and is almost insoluble. This concerns human talent, technical and other knowledge, and many other incalculable assets, making this task impossible to solve' (Cao et al., 2021).

In 1982, Peasnell described goodwill in his study 'Some Formal Connections between Economic Values and Yields and Accounting Numbers' as 'goodwill is the sum of company good reputation, which added the value to the total value of this company'.

In 1992, Arnold published a study 'Goodwill: A Problem that will not Go Away', where he described goodwill as a residual that arises after acquisition: 'residual is only a synergic effect and not a separately identifiable asset'.

In their study published in 1995 entitled 'Valuation and Clean Surplus Accounting for Operating and Financial Activities', Feltham and Ohlson stated that 'the value of the company is formed by the sum of the book value of the company equity and the present value of the expected future residual income... (...) goodwill is the present value of future residual income'.

The following quote from the study by Smith and Stanton in 1999 'Goodwill Hunting: An Examination of the Nature and Accounting Treatment of Goodwill' states that 'it is not acceptable to include goodwill in assets in the financial statements because of it partially reflects the judgment derived from these financial statements' (Weissova, 2016).

Maly (2002) noted that 'goodwill is the good reputation of a company in its business partners, financial institutions, public, customers... in domestic markets and abroad' (Wickert, 2021).

In 2008, Bloom in 'Double Accounting for Goodwill: A Problem Redefined' stated that 'there is a significant controversy between what goodwill is and its resources because it is an interdisciplinary issue' (Podhorska et al., 2019).

Other authors who tried to define goodwill include Suchanek (2009), who stated that 'goodwill clearly reflects company position in the market, the quality of its production, tradition, reputation in the eyes of its main customers, and so on. It is evident that it really requires a long time and considerable effort in terms of promotion' (Podhorska et al., 2019).

Interestingly, the opinion from an online paper 'Goodwill of the Company', which was published in 2015 in the Czech Republic states that 'goodwill is a good reputation of company, the loyalty of its customers, quality of employees, advantage of strategic location or outlets, organizational structure... It thus represents the amount which arises from the difference between the accounting valuation of the company and the market valuation of the company'.

Table 1 shows the timeline of the most important goodwill publications from 1884 to the present. The table provides year, authors, study tile, and publisher.

Table 1: The timeline of the most important "goodwill publications" from 1842 – to present

Year	Author	Title	Journal
1884	Harris	The law and practice in relation to goodwill.	The Accountants Students Journal
1897	Dicksee	Goodwill and its treatment in accounts. The Accountant.	London, Gee and Co
1921	Leake	Commercial goodwill. Its history, value, and treatment in accounts.	Sir Isacc Pitman & Sons
1927	Yang	Goodwill and other intangible assets	Ronald Press
1953	Nelson	The momentum theory of Goodwill.	The Accounting Review
1957	Edey	Business valuation, goodwill and the super-profit method.	Studies in Accounting Theory
1966	Carsberg	The contribution of P.D.Leake to the theory of goodwill valuation	Journal of Accounting Research.
1973	Tearney	Accounting for goodwill: A realistic approach.	Journal of Accountancy
1982	Hughes	Goodwill in accounting: A history of the issues and problems.	Georgia State University
1983	Courtis	Business godwill: Conceptual clarification via accounting, legal and etymological perspectives.	The Accounting Historians Journal
1992	Arnold	Goodwill: A problem that will not go away.	Trade Publication Accountancy
1993	Johnson and Tearney	Goodwill – An eternal controversy	Cpa Journal
1994	Chauvin and Hirschey	Goodwill, profitability and the market value of a firm.	Journal of Accounting and Public Policy
1995	Clinch	Capital markets research and the goodwill debate.	Australian Accounting Review
1995	Feltham and Ohlson	Valuation and clean surplus accounting for operating and financial activities.	Contemporary Accounting Research
1995	Lonergan	Goodwill and bad ideas: Fact and Fiction in the amortisation debate.	Jassa
1997	Casson	Ako získať päťnásobný goodwill	ajfa + avis
1997	Shenkar and Yuchtmanyaar	Reputation, image, prestige, and goodwill: An interdicsiplinary approach to organizational standing.	Human Relations
1997	Zeff and Dharan	Goodwill and other intangible assets.	Readings and Notes on Financial Accounting
1998	Gore et al.	Accounting for goodwill: What factors influence management preferences?	Social Science Research Network
1998	Hughson	Goodwill.	British Accounting Review
1999	Smith and Stanton	Goodwill Hunting. An examination of the nature and accounting treatment of goodwill.	The University of Newcastle.
2000	Canibano	Accounting for intangibles: A literature review	Journal of Accounting Literature
2001	Herz et al.	Equity valuation models and measuring goodwill impairment.	Accounting Horizons
2005	Bone	Hunting goodwill: A history of the concept of goodwill in trademark law.	Boston University Law Review
2006	Begley et al.	Modeling goodwill for banks: A residual income approach with empirical test.	Contemporary Accounting Research
2006	Hvozdarova	Goodwill a jeho testovanie.	Účtovníctvo, Auditorstvo, Daňovníctvo
2006	Lundholm	Discussion of "Modeling goodwill for banks: A residual income approach with empirical tests.	Contemporary Accounting Research
2006	Zelenka	Goodwill principy vykazováni v podniku.	Ekopress,
2008	Bloom	Double accounting for goodwill: A problem redefined.	Taylor & Francis Group
2008	Podolna	Key aspects of formation and development of positive goodwil of an enterprise.	Actual Problems of Economics
2008	Wyatt	What financial and non-financial information on intangibles is value relevant? A review of the evidence.	Information for Better Markets Conference
2011	Bean	Hunting goodwill: Personal goodwill as property in corporate acquistions.	Journal of Corporate Accounting & Finance
2011	Boyarko and Samusevych	Role of intangible assets in company's value creation.	Actual Problems of Economics
2012	Kim et al.	Goodwill accounting and asymmetric timeliness of earnings.	Review of Accounting and Finance
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2012	Tsai	Determinants of intangible assets value: The data mining approach.	Knowledge-Based Systems
2015	Cavalinhos and Carreira	The impact of the goodwill in profit.	Revista Universo Contábil.
2015	Glaum et al.	Determinants of goodwill impairment – International evidence.	-
2015	Reilly	Goodwill valuation approaches, methods, and procedures	American Bankruptcy Institute Journal
2016	Kimbro and Xu	The accounting treatment of goodwill, idiosyncratic risk, and market pricing.	Journal of Accounting, Auditing and Finance
2016	Nugent	Goodwill: The illusion of value?	Journal of Business & Economic Policy
2016	Podhorska and Siekelova	The impact of internally generated goodwill on the financial performance of companies – International comparison.	Globalization and Its Socio-Economic Consequences
2016	Weissova	Determination the value of internally generated goodwill by using residual income valuation.	Transcom
2018	Kliestik et al.	Searching for key sources of goodwill creation as new global managerial challenge.	Polish Journal of Management Studies
2019	Podhorska et al.	Possibility of company goodwill valuation: Verification in Slovak and Czech Republic.	Management & Marketing – Challenges for the Knowledge Society

Source: Processed by authors

# 3. Methodology

'Scientific literature saves people from ignorance, and beautiful literature saves from rude and vulgar'.

The topicality of goodwill is declared by the bibliometric analysis presented in this study. Bibliometry is a scientific discipline that deals with the quantitative aspects of production, propagation, and use of recorded information. (Tague-Sutcliffe, 1992)

Bibliometrics, informetrics, and webometrics are scientific disciplines that examine the quantitative aspects of various information in the process of creating, disseminating, and using it. The intersection of all these disciplines is methods and their application to scientific information, which is the focus of this analyses. Research on scientific information is the underlying reason for the wide application of bibliometric methods across all fields of science. Most often, bibliometry or scientometry is associated with the evaluation of science at various levels. Bibliometry, however, has a much wider application. Based on data on publications, bibliographic references, and citations, it is possible to explore historical developments in individual scientific areas and reveal the often hidden relationships between disciplines, authors, or topics. Conversely, bibliometric methods can be used to identify recent topics in scientific literature or the speed of their obsolescence. Bibliometric analysis in this study has the following features:

## 1) Analysed databases:

- a) Web of Science
- b) Scopus
- c) Social Science Research Network

### 2) Analysed years:

a) 1912–2019

#### 3) Applied methods:

- a) Descriptive statistics
- b) Science maps

### 4) Subject of analysis:

- a) Frequency of 'goodwill' publications in scientific databases
- b) Frequency of 'goodwill' publications per country
- c) Frequency of 'goodwill' publications in different fields of science
- d) Keyword science map for 'goodwill' publications
- e) Science maps of countries with the highest citation index of 'goodwill' publications
- f) Science maps of countries which are most frequently cited 'goodwill' publications
- g) Science maps of most frequently cited authors with 'goodwill' publications

#### 3.1 Analysed databases

The Clarviate Analytics Web of Science (WoS) is an online database providing common access to multiple citation indexes. Currently, an online version of the Web of Knowledge platform is most widely used. Web of Science is a citation database that is updated weekly and contains records of documents from a set of monitored sources in its indexes. These can be indexed completely (cover to cover) or selectively, that is, only selected parts are indexed from the source.

*SciVerse Scopus* is Elsevier's largest abstract and citation database. It was created much later than the Web of Science citation indexes and launched in 2004. The records were processed retrospectively until 1996. Journals included in the database after 2004 contain records from

the registration. Although the criteria of the Web of Science database are respected in the selection of indexed titles, they contain more records and are focused on European resources. Since 2009, Scopus has almost doubled its coverage of arts and humanities and provides daily updates. In addition to journals, it also monitors proceedings, patents, and websites.

The *Social Science Research Network* (SSRN) is a network that compiles academics and researchers and facilitates access to social science documents available through open access sources (currently more than 750 000 full texts). It was founded in 1994 by Michael Jensen and Wayne Mar, financial economists. Since 2003, it has been ranked among the largest open-access repositories in the world, measured by the number of scientific PDF files.

## 3.2 Applied methods

The *Science Map* is a spatial representation of the relationships between scientific disciplines, topics, and individual documents (authors) based on formal quantifiable characteristics of scientific literature at a given time. (De Bellis, 2009). Science maps provide a description of the intellectual structure of the scientific field independent of subjective decisions, spatially organise a large number of documents, which are grouped into larger interconnected units. The method is based on frequency analysis of the common occurrence of terms or keywords in titles, abstracts, and documents. Such a presentation is close to human thinking and is, therefore, often used for information retrieval. The principle of clustering similar documents is used to create science maps. Groups of similar documents create clusters that can be further joined. There are several methods to determine the similarity of documents, which can be divided into three groups: (i) text-oriented, (ii) cited-oriented, and (iii) combination. The first step involved collecting data from the Web of Science database, and subsequently analysing data for the period 1912–2019 using VOSviewer. Science maps are created using this software.

#### 4. Results

Based on a bibliographic analysis of scientific databases and their content of scientific publications dealing with 'goodwill' we start with descriptive statistics. The second part of the analysis is dedicated to science maps. The results of the descriptive statistical methods used in the bibliographic analysis are shown in Figures 2–4. The results of science maps are shown in Figures 5–8.

## 4.2 Descriptive statistics

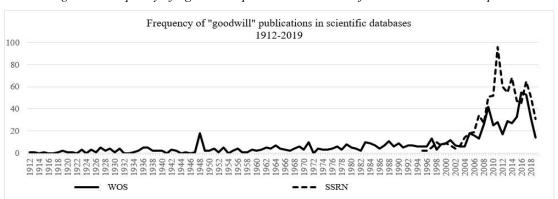


Figure 2: Frequency of "goodwill" publications in scientific databases 1912 - to present

Source: Processed by authors

The data presented in Figure 2 illustrate the timeliness of the company's goodwill, and the scientific community is showing increased interest in this topic since the past 10 years. At the beginning of the last century, the number of goodwill publications fluctuated at the level of 0–2 publications per year. At the beginning of the 21st century, their number increased significantly. In 2000–2006 it rose to 20 goodwill publications per year. Between 2007 and 2010, 50 goodwill publications were published per year. The highest number of goodwill publications in scientific databases appeared in 2011, with almost 100 publications. Since then, there have been around 60 publications per year.

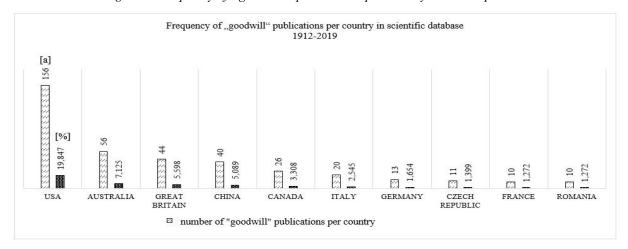


Figure 3: Frequency of "goodwill" publications per country 1912 – to present

Source: Processed by authors

Figure 3 shows the number of goodwill publications per country in the WoS database for the period 1912–2019. The largest share is in the United States (US), where more than 150 goodwill publications were published in 1912–2019, representing 19.85 % of the total number of goodwill publications. Australia was second with 56 goodwill publications (7.13 %). The United Kingdom (UK) was third with 44 goodwill publications during the period 1912–2019, representing 5.59 %. Among the European countries, Italy and Germany are also represented among the top ten countries, and the Czech Republic surprised with 11 publications (1.39 %).

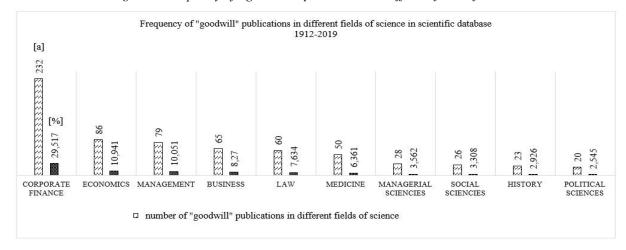


Figure 4: Frequency of "goodwill" publications in different fields of science

Source: Processed by authors

The data captured in Figure 4 confirm that the issue of goodwill is interdisciplinary. It extends not only to typical areas of economics such as corporate finance (which has the largest share of goodwill publications, more than 200, 29.52 %), economics (86 publications, 10.94 %), and law (60 publications, 7.63 %) social and political sciences (26 publications, 3.3 %; 20 publications 2.55 %, respectively).

## 4.3 Science maps

earnings management sfas 142 accounting discretion information goodwill impairment management determinants performance purchased go ownership intangible assets accounting accounting standards goodwill accounting australia mergers and acquisitions

Figure 5: Keyword science map for "goodwill" publications

Source: Processed by authors in VOSViewer

Figure 5 shows a network visualisation (clusters) of keywords of goodwill publications. We opted to analyse keywords for the future possibility of using this information to examine factors related to goodwill. The first step involved collecting data from the WoS database, and we analysed data for the period 1912–2019 using software VOSviewer. The size of the circle represents weights, and a larger circle indicates a higher weight of the keyword. The colour of the circles determines the cluster to which the keyword belongs. Individual links are the links between items. By default, there are up to 1,000 strong links. The distance between the circles reflects the correlation of keywords in terms of correlation links, and the proximity of their relationship is stronger. It follows that publications dealing with the goodwill of a company also contains keywords such as goodwill impairment, earnings management, accounting standards, management, ownership, determinants, value, and sources.

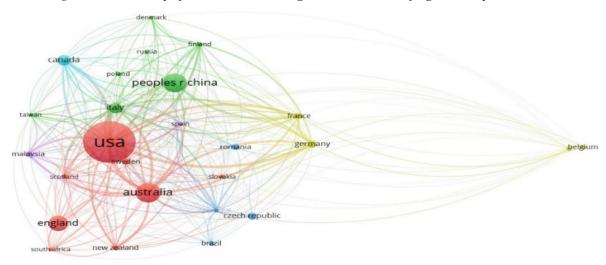


Figure 6: Science map of countries with the highest citation index of "goodwill" publications

Source: Processed by authors in VOSViewer

Figure 6 shows a visualisation of the density of items represented by the country. The figure indicates the landscape origin of the goodwill publications. Each point in the item density visualisation has a colour that indicates density at that point. A large number of items in a particular heading and higher weights of citations (selectable, e.g. links between countries or number of documents) of these surrounding items – countries subsequently the colour is closer to red. Conversely, with a smaller number of items and lower weights, the colour is closer to yellow or light green. The analysis shows that the most cited goodwill publications are from the US, Australia, the UK, and China.

slovakia russia romania peoples r china portugal italy england denmark sweden belgium south africa germany netherlands brazil australia scotland new zealand malaysia czech republic

Figure 7: Science map of countries which the most frequently cited "goodwill" publications

Source: Processed by authors in VOSViewer

Figure 7 shows the authors of countries with most often cited goodwill publications. Here, we can observe that while most goodwill publications have been published in the US, these publications are subsequently cited by authors from European countries. Interestingly, authors from the Slovak Republic and the Czech Republic have statistically significant representations.

comiskey (2010) nobes (1996) shenkar (1997) begley (2006) guthrie (2013) gynther (1969) zanoni (2009) tearney (1973) carlin (2009) seetharaman (2006) henning (2000)<sub>hake (2004)</sub> wines (2007) buratto (200nair (2006) nkel (2008) victor (2012) kovtun (2014) beatty (2006) ramanna (2012) ing (2008) carsberg (1966)<sub>hylton</sub> (1964) fargher (2018)

Figure 8: Science map of authors with the highest citation index of "goodwill" publications

Source: Processed by authors in VOSViewer

The last science map (Figure 8) shows the most cited authors dealing with goodwill. Among the most cited authors are Shenkar (1997), Beatty (2006), Tearney (1973), and Seetharaman (2006).

## 5. Discussion and conclusion

This study focuses on internally generated goodwill because its definition and quantification are still a managerial challenge. Purchased goodwill is a familiar term in accounting and represents the amount by which the purchase price of a company is greater than the accounting amount of its assets. At the same time, its value must be identified separately, according to IAS38/EFRS3. In contrast, internally generated goodwill is more difficult to define and can help companies achieve business success. The value of goodwill may be significant, although it is not directly visible in financial statements, and it can generate future economic benefits for the company. The content f internally generated goodwill is more difficult to define and quantify. The difficulty of this problem is also demonstrated by several definitions and authors dealing with this issue. Moreover, authors have different perspectives. The authors agree that it is difficult to pinpoint all sources of goodwill and the factors that affect it. Image, reputation, brand, customer loyalty, employees, strategic location, public relations, research and development expenditure, advertising expenditure are most commonly found in the literature as potential sources of goodwill value. These conclusions are consistent with authors such as Arnold (1922), Peasnell (1982), and Shenkar and YuchtmanYarr (1997). Goodwill has been built over many years but can be lost due to a single wrong move. In addition, many authors agree that goodwill is an intangible asset (e.g. Tearney 1973).

The subject of goodwill is a topic discussed in scientific communities, as demonstrated by the number of goodwill publications per year. At the beginning of 20th century (1912), the number of goodwill publications fluctuated at the level of 0–2 publications per year, but by the start of the 21st century their number increased significantly. During the period 2000–2006, there were 20 goodwill publications per year. Between 2007 and 2010, 50 goodwill publications were published per year. The highest number of goodwill publications in scientific databases has so far appeared in 2011, with almost 100 publications. This topic is also interdisciplinary and extends to not only typical areas of economics, such as corporate finance (with the largest share of goodwill publications, more than 200, representing 29.52 %), economics (86

publications, 10.94 %), law (60 publications, 7.63 %), and social and political sciences (26, 3.3 %; 20 publications, 2.55 %, respectively), during the period 1912–2019. Among the most cited authors dealing with the subject of goodwill is Shenkar (1997); Tearney (1973) also has several publications.

This study mainly aims to provide a historical review of the scientific literature dealing with the subject of goodwill from 1842 to the present. The study has analysed scientific databases such as Web of Science, Scopus, and Social Science Research Network. The study methods included descriptive statistics and science maps. The study applied VOSviewer software for extracting data. The results provided a holistic view on the evolution of goodwill in the scientific community and demonstrate its significant role in the world of science. Finally, we conclude that this study mainly aims to provide a holistic overview of the genesis of goodwill in the scientific community and demonstrate its significant role in the world of science. This study provides a historical review of the scientific literature dealing with goodwill from 1842 to the present.

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